



Simplifying the Business of Air Cargo

A unified agenda for the air cargo industry

ATTACHMENT

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Air Cargo industry..... Demands on our business

- **Customers** expect the air cargo supply chain to deliver reliability, predictability and proactive shipment management
- **Governments** expect the air cargo supply chain to meet increasingly stringent security risk assessment

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Air Cargo industry.. A set of shared challenges

How to improve **integrity** of the air cargo supply chain?

How to **take complexity and cost out**?

How to **improve transparency**?

3

Taking action

We are moving forward with an aggressive agenda

Cargo 2000

Re-energized

Common platform for **proactive shipment management** with reduced costs and improved customer satisfaction

IATA e-freight

Driving **air cargo supply chain simplicity** and

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Taking action

Security is next on the agenda

Cargo security costs the industry **\$1.4bn a year**

IATA has targeted **\$350m in costs savings/avoidance** for 2006/2007

We are putting in place a programme to drive **harmonized air cargo security**

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Bringing it all together

IATA e-freight, Cargo 2000, Cargo Security: common areas in all three programmes

Building and establishing **new processes and standards** for the future

Relying on **technology** and technology providers

Common **stakeholders**

More than just airlines

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Bringing it all together

It is critical that we build the right linkages between **e-freight, cargo 2000, and security**

We must keep the focus!

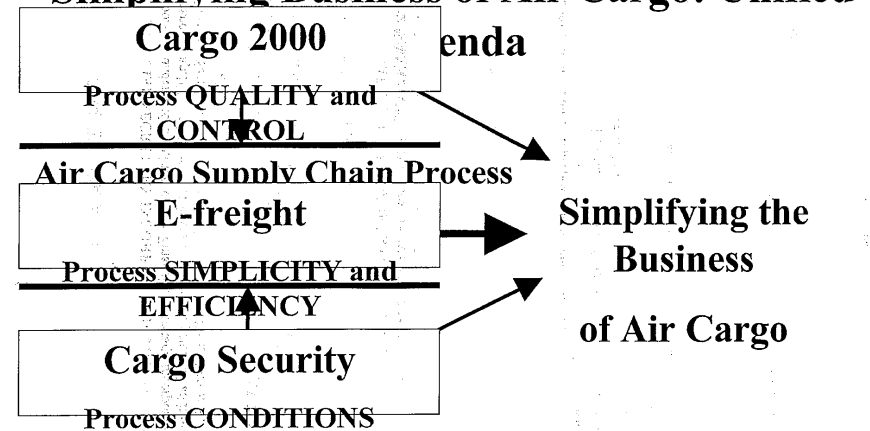
We need 100% alignment in some critical areas

Industry processes
Industry standards

We need to pool resources and create project management efficiencies in:

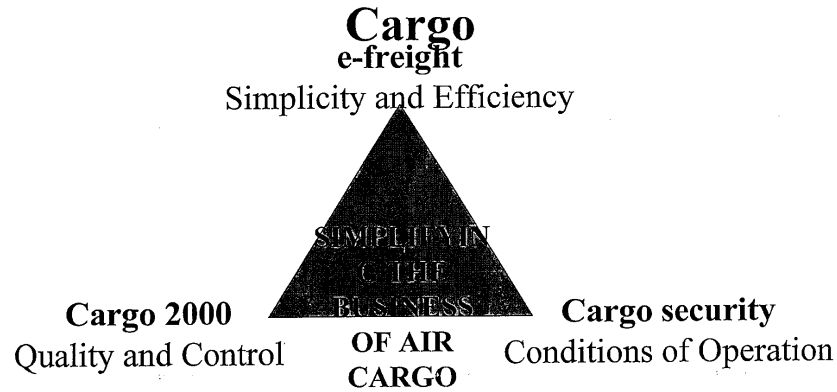
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Simplifying Business of Air Cargo: Unified



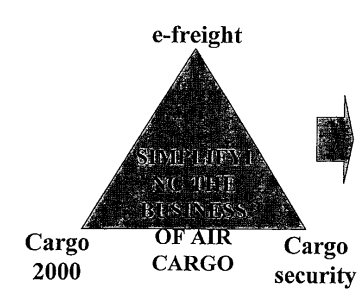
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Making it happen via a unified industry agenda: **Simplifying the Business of Air**



Simplifying the Business of Air Cargo

A clear vision for the Air Cargo

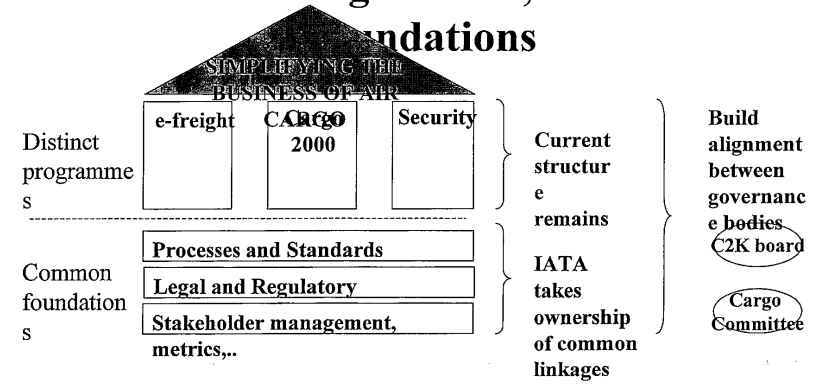


industry, electronic, paper-free:
reducing paper-work okay to print paper, but not okay if shipments stop for want of paper

- 100% global adoption of **quality management system** spanning from shipper to consignee
- **Harmonized cargo security** system guarantees secure transportation of cargo while

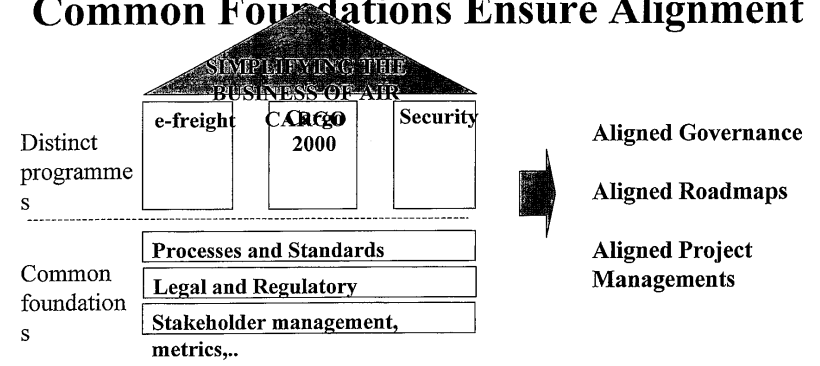
Simplifying the Business of Air Cargo

Distinct Programmes, Common Foundations



Simplifying the Business of Air Cargo

Common Foundations Ensure Alignment



Simplifying the Business of Air Cargo

Next Steps

We need your feedback today and your support on an on-going basis

Cargo 2000 Board and Cargo Committee discussions tomorrow on ensuring strong linkages

IATA Cargo to take ownership of common
~~Simplifying the Business of Air Cargo starts N~~
industry participants